



# ERP

## Advantages of MIS & ERP

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# What can ERP do for the SME?

- Management can act confidently
- Improve operational efficiency
- Give the enterprise the **edge** it needs to succeed
- Even small and medium business (SMB) units are using ERP software to achieve a competitive advantage.

# Better control & Higher profits

- ERP compels the staff to be organized and disciplined, as it does not accept any shortcuts
- Thus, it can provide online MIS for the management to know the exact status of the business at a click of the mouse and enables it to take timely business decisions
- Cost control and cost reduction at every stage and improvement in profitability

# Efficiency is improved

- Reduce manual work
- No more inefficient paper-based business processes
  - ERP makes the organization paperless, or shall we say less-and less paper. Thus becoming more efficient.

## What is the benefit of the supply chain management module in ERP?

1. By deploying ERP, companies have been able to closely integrate their business processes with those of their trading partners
2. Faster order processing.
3. Extending the market reach.
4. Increase sales.
5. Better tracking of inventories.
6. More accurate order fulfillment.
7. Better customer service.
8. Vendor relationship management (VRM)

# FG inventory control

- ERP has resulted in a faster response / delivery time. For example, in the legacy system the Invoice preparing was cumbersome and was taking lot of time
- In ERP, now users are making CCI (Challan-cum-Invoice), in a very efficient manner, which is not only faster but also ensures accuracy
  - Stock is updated automatically when the item is purchased and sold. This results in ensuring that the stock figures are always up-to-date. Correct response to customer about delivery commitment is now possible.

# Pre-sales

- Quotation Automation has resulted in proper costing and capturing overheads
- The Sales Order is automatically created after the quotation approval and subsequently the Work Order is printed for the Production giving information about the proper raw material (or child items) requirement.

# BOM

- The Bill Of Material (BOM) master is automatically updated in the Sales Order stage resulting into greater accuracy of Item Master and very useful for MRP – Material Requirement Planning.

# Smart business operations

- The **Inspection Report** is automatically printed after the Invoice saving lot of time in documentation, which in turn assures high Quality standards and customer satisfaction.
- Better customer reach has resulted into **increased revenue**. Customer master data and actual sales data are now available online.
- Purchase is entered online which gives the vendor wise purchase information
- Serial number or batch number tracking keeps track of the raw material.
- The Digital Nervous System provides top management, the automated paper-less flow of information between departments.
- Affordable client / server software eliminates data corruption and RDBMS (e.g. MS SQL Server) increases the reliability of data.

# THANKS

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